



JJA Venture Search

# Critical Selection Criteria: TeenSafe CTO

CANDIDATE: \_\_\_\_\_

SKILL/CHARACTERISTIC	PROOF POINTS/COMMENTS
<b>MUST HAVES</b>	
<b>Engineering/Product Development Leadership:</b> Led small to mid-sized Development teams and Agile Methodology & process	•
<b>Mobile Product Development Chops:</b> shipped commercial apps (iOS a must, Android a big +)	•
<b>Strong Tech Chops and Close to the Code</b> Still do the heavy-lifting; drive architectural decisions; review code; solve problems	•
<b>Beyond Apps—built Platforms!</b> Transformative innovation development.	•
<b>Organized, Prioritized and Disciplined Manager:</b> Metrics and KPI driven; world class project mgmt.; visibility & accountability	•
Proven <b>Recruiter &amp; Team Builder</b> across attraction, selection and retention	•
<b>Hunger for Startup Oppty:</b> Been through building early products and teams in very early stage ventures.	•
<b>Articulate, Confident Communicator:</b> Collaborative style with the ability to address the board, investors and be a spokesman and speaker at events	•
<b>NICE TO HAVES</b>	
<b>Mobile Device Management (MDM)?</b>	•
<b>At Scale Digital Mass Consumer</b> products/sites/apps?	•
<b>Security</b> – built highly secure platforms?	•
Negotiated, managed and succeeded with <b>Outsourced/Offshore</b> Dev., teams?	•



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CANDIDATE: \_\_\_\_\_

<b>Truly Business Savvy?</b> Partnered with CEO/BD with Partners	•
<b>Heavy Inteeration?</b>	•
<b>RANK ON</b>	
<b>Entrepreneurial:</b> Risk taker, resourceful, able to operate with constrained resources and lots of ambiguity?	•
<b>Intellectual Bandwidth? Curious?</b>	•
<b>Team Player?</b>	•
<b>Cultural Fit?</b>	•
<b>Energy, enthusiasm and a hunger to win? Something to prove?</b>	•

